

Financial Statements June 30, 2020 and 2019

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#### **INDEPENDENT AUDITORS' REPORT**

To the Board of Trustees of Palos Verdes Peninsula Education Foundation

We have audited the accompanying financial statements of Palos Verdes Peninsula Education Foundation (a California nonprofit corporation), which comprise the statements of financial position as of June 30, 2020 and 2019, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Palos Verdes Peninsula Education Foundation as of June 30, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Emphasis of Matter**

As discussed in Note 1, during the year ended June 30, 2020, Palos Verdes Peninsula Education Foundation adopted Accounting Standards Update (ASU) No. 2014-09, *Revenue from Customers* (Topic 606) and ASU No. 2018-08, Not-for-Profit Entities (Topic 958): *Clarifying the Scope of the Accounting Guidance for Contributions Received and Contributions Made*. Our opinion is not modified with respect to this matter.

indes, dre.

Long Beach, California February 23, 2021

# STATEMENTS OF FINANCIAL POSITION

#### ASSETS

|  | <b>June 30,</b> |           |    | 9         |  |
|--|-----------------|-----------|----|-----------|--|
|  |                 | 2020      |    | 2019      |  |
|  |                 |           |    |           |  |
| CURRENT ASSETS                         |                 |           |    |           |  |
| Cash and cash equivalents              | \$              | 838,670   | \$ | 1,009,663 |  |
| Investments                            |                 | 4,316,051 |    | 4,362,751 |  |
| Prepaid expenses and other assets      |                 | 107,260   |    | 42,946    |  |
| TOTAL ASSETS                           | \$              | 5,261,981 | \$ | 5,415,360 |  |
| LIABILITIES AND NET ASSETS             |                 |           |    |           |  |
| LIABILITIES                            |                 |           |    |           |  |
| Deferred summer program income         | \$              | 517,125   | \$ | 645,068   |  |
| Note payable                           |                 | 78,320    |    | -         |  |
| Accrued expenses                       |                 | 129,365   |    | 62,373    |  |
| I                                      | _               | 724,810   |    | 707,441   |  |
| COMMITMENTS AND CONTINGENCIES (NOTE 9) |                 |           |    |           |  |
| NET ASSETS                             |                 |           |    |           |  |
| Without Donor Restrictions             |                 |           |    |           |  |
| Undesignated                           |                 | 165,390   |    | 345,168   |  |
| Board-designated endowment fund        |                 | 3,959,159 |    | 4,019,522 |  |
|  |                 | 4,124,549 |    | 4,364,690 |  |
| With Donor Restrictions                |                 |           |    |           |  |
| Restricted for purpose or time         |                 | 202,327   |    | 132,934   |  |
| Perpetually restricted for endowment   |                 | 210,295   |    | 210,295   |  |
|  |                 | 412,622   |    | 343,229   |  |
| TOTAL LIABILITIES AND NET ASSETS       | \$              | 5,261,981 | \$ | 5,415,360 |  |

See Independent Auditors' Report

The accompanying notes are an integral part of these financial statements.

# STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2020

|                                    | Without Donor<br>Restrictions |           | With Donor<br>Restrictions | <br>Total       |
|------------------------------------|-------------------------------|-----------|----------------------------|-----------------|
| SUPPORT AND REVENUE                |                               |           |                            |                 |
| Individual contributions           | \$                            | 1,918,150 | \$ -                       | \$<br>1,918,150 |
| Corporate donations                |                               | 180,514   | 55,730                     | 236,244         |
| Special events, net                |                               | 349,926   | -                          | 349,926         |
| Tuition                            |                               | 895,451   | -                          | 895,451         |
| Donated facilities, services       |                               |           |                            |                 |
| and materials                      |                               | 135,067   | -                          | 135,067         |
| Net investment return              |                               | 172,913   | 16,663                     | 189,576         |
| Satisfaction of donor restrictions |                               | 3,000     | (3,000)                    | -               |
| Total Support and Revenue          |                               | 3,655,021 | 69,393                     | <br>3,724,414   |
| EXPENSES                           |                               |           |                            |                 |
| Program services                   |                               |           |                            |                 |
| Education support                  |                               | 2,617,189 | -                          | 2,617,189       |
| Summer school                      |                               | 637,395   | -                          | 637,395         |
| Total Program Services             |                               | 3,254,584 |                            | <br>3,254,584   |
| Supporting services                |                               |           |                            |                 |
| Management and general             |                               | 246,083   | -                          | 246,083         |
| Fundraising                        |                               | 394,495   | -                          | 394,495         |
| Total Supporting Services          |                               | 640,578   |                            | <br>640,578     |
| Total Expenses                     |                               | 3,895,162 |                            | <br>3,895,162   |
| CHANGE IN NET ASSETS               |                               | (240,141) | 69,393                     | (170,748)       |
| NET ASSETS, BEGINNING OF YEAR      |                               | 4,364,690 | 343,229                    | <br>4,707,919   |
| NET ASSETS, END OF YEAR            | \$                            | 4,124,549 | \$ 412,622                 | \$<br>4,537,171 |

See Independent Auditors' Report The accompanying notes are an integral part of these financial statements.

# STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2019

|                                      | Without Donor<br>Restrictions |           | With Donor<br>Restrictions | <br>Total       |
|--------------------------------------|-------------------------------|-----------|----------------------------|-----------------|
| SUPPORT AND REVENUE                  |                               |           |                            |                 |
| Individual contributions             | \$                            | 2,176,680 | \$-                        | \$<br>2,176,680 |
| Corporate donations                  |                               | 144,640   | -                          | 144,640         |
| Special events, net                  |                               | 562,948   | -                          | 562,948         |
| Tuition                              |                               | 1,214,440 | -                          | 1,214,440       |
| Donated facilities, services         |                               |           |                            |                 |
| and materials                        |                               | 139,395   | -                          | 139,395         |
| Net investment return                |                               | 264,681   | 18,945                     | 283,626         |
| Satisfaction of program restrictions |                               | 1,000     | (1,000)                    | <br>-           |
| Total Support and Revenue            |                               | 4,503,784 | 17,945                     | <br>4,521,729   |
| EXPENSES                             |                               |           |                            |                 |
| Program services                     |                               |           |                            |                 |
| Education support                    |                               | 2,986,568 | -                          | 2,986,568       |
| Summer school                        |                               | 805,916   | -                          | 805,916         |
| Total Program Services               |                               | 3,792,484 |                            | <br>3,792,484   |
| Supporting services                  |                               |           |                            |                 |
| Management and general               |                               | 251,509   | -                          | 251,509         |
| Fundraising                          |                               | 404,742   |                            | <br>404,742     |
| Total Supporting Services            |                               | 656,251   |                            | <br>656,251     |
| Total Expenses                       |                               | 4,448,735 |                            | <br>4,448,735   |
| CHANGE IN NET ASSETS                 |                               | 55,049    | 17,945                     | 72,994          |
| NET ASSETS, BEGINNING OF YEAR        |                               | 4,309,641 | 325,284                    | <br>4,634,925   |
| NET ASSETS, END OF YEAR              | \$                            | 4,364,690 | \$ 343,229                 | \$<br>4,707,919 |

See Independent Auditors' Report The accompanying notes are an integral part of these financial statements.

# STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2020

|   | <b>Program Services</b> |                  |                              | s                         |                  |                                 |                               |
|---|-------------------------|------------------|------------------------------|---------------------------|------------------|---------------------------------|-------------------------------|
|   | Education<br>Support    | Summer<br>School | Total<br>Program<br>Services | Management<br>and General | Fund-<br>raising | Total<br>Supporting<br>Services | Total<br>Expenses             |
| Contributions to PVPUSD<br>Scholarship and grants | \$ 2,575,000<br>42,189  | \$               | \$ 2,575,000<br>42,189       | \$                        | \$               | \$                              | \$ 2,575,000<br><u>42,189</u> |
| Total contributions<br>and grants                 | 2,617,189               |                  | 2,617,189                    |                           |                  |                                 | 2,617,189                     |
| Salaries and other related expenses               |                         |                  |                              |                           |                  |                                 |                               |
| Salaries  | -                       | 460,678          | 460,678                      | 144,385                   | 165,754          | 310,139                         | 770,817                       |
| Employee benefits                                 | -                       | 11,566           | 11,566                       | 8,897                     | 10,214           | 19,111                          | 30,677                        |
| Payroll taxes                                     |                         | 41,167           | 41,167                       | 11,614                    | 13,333           | 24,947                          | 66,114                        |
| Total salaries and other                          |                         |                  |                              |                           |                  |                                 |                               |
| related expenses                                  |                         | 513,411          | 513,411                      | 164,896                   | 189,301          | 354,197                         | 867,608                       |
| Other expenses                                    |                         |                  |                              |                           |                  |                                 |                               |
| Accounting expense                                | -                       | -                | -                            | 21,800                    | -                | 21,800                          | 21,800                        |
| Advertising and marketing                         | -                       | 1,083            | 1,083                        | -                         | 49,374           | 49,374                          | 50,457                        |
| Credit card service charges                       | -                       | 38,593           | 38,593                       | 9,577                     | 28,731           | 38,308                          | 76,901                        |
| Computer expenses                                 | -                       | 14,231           | 14,231                       | 3,302                     | 9,907            | 13,209                          | 27,440                        |
| Contracted services                               | -                       | 21,271           | 21,271                       | -                         | -                | -                               | 21,271                        |
| Conferences and meetings                          | -                       | 156              | 156                          | 1,151                     | 3,452            | 4,603                           | 4,759                         |
| Dues and subscriptions                            | -                       | -                | -                            | 364                       | 1,093            | 1,457                           | 1,457                         |
| Insurance expense                                 | -                       | 5,582            | 5,582                        | 7,447                     | -                | 7,447                           | 13,029                        |
| Facilities and rentals                            | -                       | 10,408           | 10,408                       | -                         | -                | -                               | 10,408                        |
| Office expenses                                   | -                       | -                | -                            | 1,233                     | 3,698            | 4,931                           | 4,931                         |
| Postage, shipping, and                            |                         |                  |                              |                           |                  |                                 |                               |
| printing  | -                       | 2,913            | 2,913                        | 689                       | 2,067            | 2,756                           | 5,669                         |
| Supplies  | -                       | 22,170           | 22,170                       | -                         | -                | -                               | 22,170                        |
| Telephone   | -                       | 2,039            | 2,039                        | 1,078                     | 3,234            | 4,312                           | 6,351                         |
| Other   |                         | 5,538            | 5,538                        | 779                       | 2,338            | 3,117                           | 8,655                         |
| Total other expenses                              |                         | 123,984          | 123,984                      | 47,420                    | 103,894          | 151,314                         | 275,298                       |
|   |                         |                  |                              |                           |                  |                                 |                               |
| Total expenses before                             |                         |                  |                              |                           |                  |                                 |                               |
| donated items                                     | 2,617,189               | 637,395          | 3,254,584                    | 212,316                   | 293,195          | 505,511                         | 3,760,095                     |
| Donated facilities, services,                     |                         |                  |                              |                           |                  |                                 |                               |
| and materials                                     |                         |                  |                              | 33,767                    | 101,300          | 135,067                         | 135,067                       |
| Total expenses                                    | \$ 2,617,189            | \$ 637,395       | \$ 3,254,584                 | \$ 246,083                | \$ 394,495       | <u>\$ 640,578</u>               | \$ 3,895,162                  |

See Independent Auditors' Report

The accompanying notes are an integral part of these financial statements.

# STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2019

|  | Program Services       |                  |                              | S                         |                  |                                 |                               |
|--|------------------------|------------------|------------------------------|---------------------------|------------------|---------------------------------|-------------------------------|
|  | Education<br>Support   | Summer<br>School | Total<br>Program<br>Services | Management<br>and General | Fund-<br>raising | Total<br>Supporting<br>Services | Total<br>Expenses             |
| Contributions to PVPUSD<br>Scholarship and grants<br>Total contributions | \$ 2,943,578<br>42,990 | \$ -<br>         | \$ 2,943,578<br>42,990       | \$ -<br>                  | \$ -<br>         | \$ -<br>                        | \$ 2,943,578<br><u>42,990</u> |
| and grants   | 2,986,568              |                  | 2,986,568                    |                           |                  |                                 | 2,986,568                     |
| Salaries and other related expenses                                      |                        |                  |                              |                           |                  |                                 |                               |
| Salaries   | -                      | 564,683          | 564,683                      | 151,786                   | 167,961          | 319,747                         | 884,430                       |
| Employee benefits  | -                      | 11,864           | 11,864                       | 8,349                     | 9,238            | 17,587                          | 29,451                        |
| Payroll taxes  |                        | 50,963           | 50,963                       | 13,419                    | 14,853           | 28,272                          | 79,235                        |
| Total salaries and other   |                        |                  |                              |                           |                  |                                 |                               |
| related expenses   |                        | 627,510          | 627,510                      | 173,554                   | 192,052          | 365,606                         | 993,116                       |
| Other expenses   |                        |                  |                              |                           |                  |                                 |                               |
| Accounting expense   | -                      | -                | -                            | 20,000                    | -                | 20,000                          | 20,000                        |
| Advertising and marketing  | -                      | 3,021            | 3,021                        | -                         | 57,864           | 57,864                          | 60,885                        |
| Credit card service charges  | -                      | 45,195           | 45,195                       | 9,126                     | 27,376           | 36,502                          | 81,697                        |
| Computer expenses  | -                      | 14,688           | 14,688                       | 2,895                     | 8,686            | 11,581                          | 26,269                        |
| Contracted services  | -                      | 31,731           | 31,731                       | -                         | -                | -                               | 31,731                        |
| Conferences and meetings   | -                      | -                | -                            | 790                       | 2,371            | 3,161                           | 3,161                         |
| Dues and subscriptions   | -                      | -                | -                            | 130                       | 388              | 518                             | 518                           |
| Insurance expense  | -                      | 6,276            | 6,276                        | 6,343                     | -                | 6,343                           | 12,619                        |
| Facilities and rentals   | -                      | 27,506           | 27,506                       | -                         | -                | -                               | 27,506                        |
| Office expenses  | -                      | -                | -                            | 1,326                     | 3,976            | 5,302                           | 5,302                         |
| Postage, shipping, and   |                        |                  |                              |                           |                  |                                 |                               |
| printing   | -                      | 4,657            | 4,657                        | 834                       | 2,500            | 3,334                           | 7,991                         |
| Supplies   | -                      | 35,091           | 35,091                       | -                         | -                | -                               | 35,091                        |
| Telephone  | -                      | 2,358            | 2,358                        | 980                       | 2,939            | 3,919                           | 6,277                         |
| Other  |                        | 7,883            | 7,883                        | 682                       | 2,044            | 2,726                           | 10,609                        |
| Total other expenses   |                        | 178,406          | 178,406                      | 43,106                    | 108,144          | 151,250                         | 329,656                       |
| Tradella anno 15 Com   |                        |                  |                              |                           |                  |                                 |                               |
| Total expenses before  | 2 006 560              | 005.01(          | 2 702 484                    | 216.660                   | 200 100          | 516.056                         | 4 200 240                     |
| donated items  | 2,986,568              | 805,916          | 3,792,484                    | 216,660                   | 300,196          | 516,856                         | 4,309,340                     |
| Donated facilities, services,  |                        |                  |                              |                           |                  |                                 |                               |
| and materials  |                        |                  |                              | 34,849                    | 104,546          | 139,395                         | 139,395                       |
| Total expenses   | \$ 2,986,568           | \$ 805,916       | \$ 3,792,484                 | \$ 251,509                | \$ 404,742       | \$ 656,251                      | \$ 4,448,735                  |

See Independent Auditors' Report

The accompanying notes are an integral part of these financial statements.

# STATEMENTS OF CASH FLOWS

|  | For the Year Ended<br>June 30, |           |    |           |
|--|--------------------------------|-----------|----|-----------|
|  |                                | 2020      |    | 2019      |
|  |                                |           | (  | Restated) |
| CASH FLOWS FROM OPERATING ACTIVITIES             |                                |           |    |           |
| Change in net assets                             | \$                             | (170,748) | \$ | 72,994    |
| Adjustments to reconcile change in net assets to |                                |           |    |           |
| net cash used in operating activities:           |                                |           |    |           |
| Net realized and unrealized gain on investments  |                                | (95,529)  |    | (184,692) |
| Changes in assets and liabilities:               |                                |           |    |           |
| Accrued expenses                                 |                                | 66,992    |    | 1,368     |
| Prepaid expenses                                 |                                | (64,314)  |    | (2,968)   |
| Deferred summer program income                   |                                | (127,943) |    | (24,199)  |
| Net Cash Used In Operating Activities            |                                | (391,542) |    | (137,497) |
| CASH FLOWS FROM INVESTING ACTIVITIES             |                                |           |    |           |
| Proceeds from maturities of investments          |                                | 611,943   |    | 324,838   |
| Purchases of investments                         |                                | (469,714) |    | (203,501) |
| Net Cash Provided By Investing Activities        |                                | 142,229   |    | 121,337   |
| CASH FLOWS FROM FINANCING ACTIVITIES             |                                |           |    |           |
| Proceeds from note payable                       |                                | 78,320    |    | -         |
| Net Cash Provided By Financing Activities        |                                | 78,320    |    | _         |
| NET CHANGE IN CASH AND CASH EQUIVALENTS          |                                | (170,993) |    | (16,160)  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR   |                                | 1,009,663 |    | 1,025,823 |
| CASH AND CASH EQUIVALENTS AT END OF YEAR         | \$                             | 838,670   | \$ | 1,009,663 |

See Independent Auditors' Report The accompanying notes are an integral part of these financial statements.

# NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

### **NOTE 1 – Summary of Significant Accounting Policies**

#### **Organization and Nature of Services**

The Palos Verdes Peninsula Education Foundation (the Foundation) is a California nonprofit corporation. The Foundation was founded in 1980 to maintain, provide and enhance vital education programs in the Palos Verdes Peninsula Unified School District. A volunteer Board of Trustees (the Board) governs the Foundation, which is staffed by over 200 volunteers who help with fundraising activities throughout the year.

In addition to its fundraising efforts, the Foundation runs three Summer School Programs, the Palos Verdes Peninsula Summer School is a high school program for grades 9-12; the Summer Peninsula Enrichment Program is an intermediate school program for grades 6-8 and the Summer Break Program is an elementary school program for grades K-5. The net proceeds from these programs help the Foundation to meet its annual pledge to the Palos Verdes Peninsula Unified School District (PVPUSD).

#### **Recently Adopted Accounting Standards**

During the year ended June 30, 2020, the Foundation adopted Accounting Standards Update ASU 2014-09, *Revenue from Contracts with Customers (Topic 606)* (ASU 2014-09) and ASU 2018-08, *Not-for-Profit Entities (Topic 958): Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made* (ASU 2018-08), and has applied them prospectively. ASU 2014-09 will replace most existing revenue recognition guidance and requires an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. ASU 2018-08 provides additional guidance on characterizing grants and similar contracts with resource providers as either exchange transactions or contributions, as well as distinguishing between conditional and unconditional contributions. No significant reclassifications to prior-year amounts were necessary in order to adopt the new standards.

# NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

### **NOTE 1 – Summary of Significant Accounting Policies (Continued)**

#### **Basis of Presentation**

The financial statements of the Foundation have been prepared under the accrual basis of accounting. The Foundation reports information regarding its financial position and activities according to two classes of net assets: with donor restrictions and without donor restrictions. Net assets and revenue are classified based on the existence or absence of donor-imposed restrictions.

*Without Donor Restrictions* - Net assets not subject to donor-imposed restrictions. As reflected in the accompanying statements of financial position, the Foundation's Board of Directors (the Board) has designated a portion of net assets without donor restrictions for long-term investment purposes, referred to as the Board-designated endowment fund.

*With Donor Restrictions* - Net assets subject to donor-imposed restrictions that may be temporary in nature that may be or will be met by actions of the Foundation or the passage of time. As the restrictions are satisfied, net assets with donor restrictions are reclassified to assets without donor restrictions. Other donor stipulations may be perpetual in nature, where the donor stipulates that the corpus be maintained intact in perpetuity. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulations or law.

### Use of Estimates and Assumptions

Management uses estimates and assumptions in preparing financial statements in accordance with accounting principles generally accepted in the United States of America. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenue and expenses. Actual results could vary from the estimates that were assumed in preparing the financial statements.

# NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

# **NOTE 1 – Summary of Significant Accounting Policies (Continued)**

#### **Revenue and Revenue Recognition**

Contributions, including endowment gifts and pledges, are recognized as support in the period received or pledged. Unconditional promises to give that are expected to be collected within one year are recorded at their net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. Amortization of the discount to present value is included in contribution revenue. Conditional promises to give, that is, those with a measurable performance barrier and a right of return, are not recognized until the conditions on which they depend are met.

#### **Tuition**

The Foundation recognizes revenue from student tuition and fees during the year in which the related services are provided to students. The performance obligation of delivering educational services is simultaneously received and consumed by the students; therefore, the revenue is recognized ratably over the course of the summer school program.

### **Contributions**

All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Contributions received that are designated for future periods or restricted by the donor for specific purposes are reported as with donor restriction that increases those net asset classes. When a donor's stipulated time restriction ends or purpose restriction is accomplished, donor-restricted net assets are reclassified to without donor-restricted assets and reported in the statements of activities as net assets released from restrictions. Donor-restricted contributions whose restrictions are met in the same reporting period are reported as without donor restrictions. Permanently restricted contributions and net assets have restrictions stipulated by the donor that the corpus be invested in perpetuity and only the income be made available for operations.

### Cash and Cash Equivalents

For the purposes of the statements of cash flows, the Foundation considers all highly liquid debt instruments purchased with an original maturity of three months or less to be cash equivalents. From time to time, cash balances may exceed federally insured limits. The Foundation has not experienced any previous losses in such accounts and believes it is not exposed to any significant credit risk on its cash and cash equivalents.

# NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

# **NOTE 1 – Summary of Significant Accounting Policies (Continued)**

#### Fair Value of Financial Instruments

Accounting standards define fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Accounting standards have also established a framework for measuring fair value and expand disclosures about fair value measurements. (See Note 4.)

#### Investments and Market Risk

Investments in marketable securities with readily determinable fair values and all investments in debt securities are valued at their fair values in the statements of financial position. Realized gains and losses are computed as the difference between the beginning-of-year fair value, or cost for current year acquisitions, and sales proceeds. Unrealized gains and losses are the current year appreciation and depreciation in investments held at year-end. Unrealized gains and losses are included in the change in net assets in the statements of activities.

Investments in marketable securities are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with certain investments, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the statements of financial position.

### Allocation of Functional Expenses

The costs of providing the various programs and supporting services have been summarized on a functional basis in the statements of activities. The Foundation uses allocation methodologies, including time studies and percentage of use estimates to allocate indirect costs.

### Donated Facilities, Materials and Services

Contributions of donated noncash assets are recorded at fair value in the period received. Contributions of donated services that create or enhance nonfinancial assets or that require specialized skills and are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation, are recorded at fair value in the period received. During the year ended June 30, 2020, the Foundation received donated services from dedicated volunteers. The fair market value of these services does not meet the criteria of requiring a specialized skill and, therefore, the value of the services is not recorded in the financial statements.

# NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

### **NOTE 1 – Summary of Significant Accounting Policies (Continued)**

#### Donated Facilities, Materials and Services (Continued)

The Foundation recorded in-kind support in the amount of \$137,585 and \$348,777 for venues, auction items, and professional services related to the special events during the years ended June 30, 2020 and 2019, respectively. (See Note 6.) The Foundation also received donated use of facilities and services from PVPUSD. The estimated fair value of donated facilities are \$72,808 and \$71,144 for the years ended June 30, 2020 and 2019, respectively. The estimated fair value of donated professional services and other marketing materials amounted to \$62,259 and \$63,652 for the years ended June 30, 2020 and 2019, respectively. Such in-kind support is offset by like amounts included in expense.

### Income Taxes

The Foundation has received tax-exempt status from the Internal Revenue Service and California Franchise Tax Board under Section 501(c)(3) of the Internal Revenue Code and Section 23701(d) of the California Revenue and Taxation Code, respectively. Accordingly, no provision for income taxes is included in the accompanying financial statements.

The Foundation recognizes the financial statement benefit of tax positions, such as its filing status as tax-exempt, only after determining that the relevant tax authority would more likely than not sustain the position following an audit. The Foundation is subject to potential income tax audits on open tax years by any taxing jurisdiction in which it operates. The statute of limitations for federal purposes is three years and for California purposes is four years.

#### Subsequent Events

The Foundation's management has evaluated subsequent events from the statement of position date through February 23, 2021, the date the financial statements were available to be issued for the year ended June 30, 2020, and except for the subsequent events described in Notes 5 and 11, management has determined that there were no other items to disclose.

# NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

#### NOTE 2 – Liquidity and Availability of Resources

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise the following:

|  | June 30,          |  |  |  |
|--|-------------------|--|--|--|
|  | 2020              | 2019   |  |  |
| Financial assets at:                             |                   |  |  |  |
| Cash and cash equivalents                        | \$ 838,670        | \$ 1,009,663                                 |  |  |
| Investments                                      | 4,316,051         | 4,362,751                                    |  |  |
|  | 5,154,721         | 5,372,414                                    |  |  |
| Less amounts not available to be used within one |                   |  |  |  |
| year due to:                                     |                   |  |  |  |
| Board-designated endowment fund                  | (3,959,159        | ) (4,019,522)                                |  |  |
| Restricted for purpose or time                   | (202,327          | ) (132,934)                                  |  |  |
| Perpetually restricted for endowment             | (210,295          | ) (210,295)                                  |  |  |
| <u></u> , ,, , , , , , , , , , , , , , ,         |                   |  |  |  |
| Financial assets available to meet general       | <b>* 503</b> 0.40 | <b>•</b> • • • • • • • • • • • • • • • • • • |  |  |
| expenditures within one year:                    | <u>\$ 782,940</u> | <u>\$ 1,009,663</u>                          |  |  |

The Foundation maintains a policy of structuring its financial assets to be available as its general expenditures, liabilities, and other obligations come due. The Foundation's governing board has designated a portion of its resources for endowment purposes, which are identified as Board-designated in the table above. These funds are invested for long-term appreciation and current income but remain available and may be spent at the discretion of the Board.

#### **NOTE 3 – Investments**

Investments are summarized as follows:

|              | June 30,           |                              |  |  |  |
|--------------|--------------------|------------------------------|--|--|--|
|              | 2020               | 2019                         |  |  |  |
| Mutual funds |                    |                              |  |  |  |
| Fixed income | \$ 1,508,55        | 3 \$ 1,217,909               |  |  |  |
| Equities     | 2,807,49           | 8 3,144,842                  |  |  |  |
|              | <u>\$ 4,316,05</u> | <u>1</u> <u>\$ 4,362,751</u> |  |  |  |

# NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

#### **NOTE 3 – Investments (Continued)**

|  |           | For the Y<br>June  | ear E<br>e 30, | Ended               |
|--|-----------|--------------------|----------------|---------------------|
|  |           | 2020               |                | 2019                |
| Dividends and interest<br>Net realized and unrealized gains on | \$        | 117,117            | \$             | 118,472             |
| sale of investments<br>Investment fees                         |           | 95,529<br>(23,070) |                | 184,692<br>(19,538) |
|  | <u>\$</u> | 189,576            | <u>\$</u>      | 283,626             |

#### **NOTE 4 – Fair Value Hierarchy**

The Foundation uses fair value measurements to record fair value adjustments to certain assets and liabilities and to determine the fair value disclosures. The fair value of a financial instrument is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value is best determined based upon quoted market prices. However, in certain instances, there may not be quoted market prices for the Foundation's various financial instruments. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including discount rates and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the instrument. The Foundation groups its assets and liabilities measured at fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. The three levels of the fair value hierarchy are as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the Foundation has the ability to access at the measurement date.
- Level 2 inputs are inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3 inputs are unobservable inputs for the asset or liability.

# NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

#### **NOTE 4 – Fair Value Hierarchy (Continued)**

The following table presents assets that are measured at fair value on a recurring basis at June 30, 2020 and 2019:

|              | Fair Value Measurement of Investments as of June 30, 2020 |   |   |                     |  |
|--------------|---|---|---|---------------------|--|
|              | Level 1   | Level 2                                       | Level 3                                       | Total               |  |
| Mutual funds |   |   |   |                     |  |
| Fixed income | \$ 1,508,553  | \$ -  | \$ -  | \$ 1,508,553        |  |
| Equities     | 2,807,498   | <u> </u>                                      | <u> </u>                                      | 2,807,498           |  |
| Total        | <u>\$ 4,316,051</u>                                       | <u>\$                                    </u> | <u>\$                                    </u> | <u>\$ 4,316,051</u> |  |
|              | Fair Value I  | Measurement of I                              | nvestments as of J                            | une 30, 2019        |  |
|              | Level 1   | Level 2                                       | Level 3                                       | Total               |  |
| Mutual funds |   |   |   |                     |  |
| Fixed income | \$ 1,217,909  | \$ -  | \$ -  | \$ 1,217,909        |  |
| Equities     | 3,144,842   |   |   | 3,144,842           |  |
| Total        | \$ 4,362,751  | ¢   | ¢   | \$ 4,362,751        |  |

### **NOTE 5 – Payroll Protection Program Loan**

In April 2020, the Foundation entered into a loan agreement with a bank under the Small Business Administration (SBA) Payroll Protection Program (PPP) contained within the new Coronavirus Aid, Relief, and Economic Security (CARES) Act. The amount of the loan obtained by the Foundation was \$78,320. The loan had a stated interest rate of 1% per annum and required equal monthly payments of principal that were scheduled to commence in December 2020. Under terms of the PPP loan program, a PPP loan provided for conditional forgiveness if the Foundation utilizes the loan proceeds on admissible expenses, including qualifying payroll, rent, and utility expenses, and maintains employment and compensation levels for a specified period of time. In November 2020, the Foundation applied for and received full forgiveness of the loan.

### NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

#### **NOTE 6 – Special Events**

The Foundation held three special events during the year ended June 30, 2020, which consisted of the following:

|   | Main<br>Event                     | Skechers<br>Walk  | Garden to<br>Table<br>Event | Total                              |
|---|-----------------------------------|-------------------|-----------------------------|------------------------------------|
| Contributions<br>Event revenue<br>Less expenses | \$ 163,980<br>60,879<br>(136,351) | \$<br>            | \$ 32,405<br>(27,093)       | \$ 196,385<br>321,042<br>(167,501) |
|   | <u>\$ 88,508</u>                  | <u>\$ 256,106</u> | <u>\$ 5,312</u>             | <u>\$ 349,926</u>                  |

For the year ended June 30, 2020, merchandise and services with an estimated value of \$137,585 were contributed for the fundraising events, which are characterized above as both contributions and expenses.

The Foundation held six special events during the year ended June 30, 2019, which consisted of the following:

|   | Main<br>Event                      | Car<br>Drawing                  | Choral<br>Music<br>Event  | Terranea<br><u>Opportunity</u> | Skechers<br>Walk         | Wine<br>Event           | Total                              |
|---|------------------------------------|---------------------------------|---------------------------|--------------------------------|--------------------------|-------------------------|------------------------------------|
| Contributions<br>Event revenue<br>Less expenses | \$ 287,918<br>300,638<br>(411,334) | \$ 55,730<br>45,825<br>(58,050) | \$ -<br>14,124<br>(4,522) | \$ -<br>11,200                 | \$<br>247,122<br>(1,250) | \$ 204,998<br>(129,451) | \$ 548,646<br>618,909<br>(604,607) |
|   | <u>\$ 177,222</u>                  | <u>\$ 43,505</u>                | <u>\$ 9,602</u>           | <u>\$ 11,200</u>               | <u>\$ 245,872</u>        | <u>\$ 75,547</u>        | <u>\$ 562,948</u>                  |

For the year ended June 30, 2019, merchandise and services with an estimated value of \$348,777 were contributed for the fundraising events, which are characterized above as both contributions and expenses.

# NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

### **NOTE 7 – Restrictions on Net Assets**

The following is a summary of net assets:

# Net Assets Without Donor Restrictions

|   | June 30,              |                              |  |  |  |
|---|-----------------------|------------------------------|--|--|--|
|   | 2020                  | 2019                         |  |  |  |
| Undesignated<br>Board designated endowment fund | \$ 165,39<br>3,959,15 |                              |  |  |  |
|   | <u>\$ 4,124,54</u>    | <u>9</u> <u>\$ 4,364,690</u> |  |  |  |

# Net Assets With Donor Restrictions

|  | June 30,  |                   |    |         |  |
|--|-----------|-------------------|----|---------|--|
|  |           | 2020              |    | 2019    |  |
| Restricted for Purpose:<br>Earnings on endowment, pending appropriation<br>Toyota raffle, purpose restricted | \$        | 146,597<br>55,730 | \$ | 132,934 |  |
|  | <u>\$</u> | 202,327           | \$ | 132,934 |  |

# Net Assets With Donor Restrictions - Restricted in Perpetuity

|                                       | June 30, |         |    |         |  |  |
|---------------------------------------|----------|---------|----|---------|--|--|
|                                       |          | 2020    |    | 2019    |  |  |
| Perpetually restricted for endowment  |          |         |    |         |  |  |
| Jack Bagdasar Memorial Endowment Fund | \$       | 15,295  | \$ | 15,295  |  |  |
| Norris Foundation                     |          | 50,000  |    | 50,000  |  |  |
| Allman                                |          | 60,000  |    | 60,000  |  |  |
| Borzi                                 |          | 25,000  |    | 25,000  |  |  |
| Long                                  |          | 40,000  |    | 40,000  |  |  |
| Other                                 |          | 20,000  |    | 20,000  |  |  |
|                                       |          |         |    |         |  |  |
|                                       | \$       | 210,295 | \$ | 210,295 |  |  |

# NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

#### **NOTE 8 – Endowment Funds**

Endowment funds include perpetually restricted endowment funds and Board-designated funds, collectively referred to as Endowment Funds. An effective endowment program will provide stable long-term support for school district initiatives above and beyond the Foundation's annual pledge to the PVPUSD. The Foundation's management and investment of endowment funds is subject to the Uniform Prudent Management of Institutional Funds Act (UPMIFA). The Foundation has interpreted California's enacted version of UPMIFA as requiring the preservation of the fair value of the original gift as of the date of the gift of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as net assets with donor restrictions in perpetuity: (a) the original value of the gifts donated to the perpetually restricted endowment, (b) the original value of subsequent gifts to the perpetually restricted endowment, and (c) accumulations to the perpetually restricted endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in donor restricted in perpetuity net assets is classified as net assets with donor restriction for time/purpose/spending policy until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard prudence prescribed by UPMIFA. Board-designated endowment funds are reported as net assets without donor restrictions.

#### Summary of Endowment Funds

|   | For the Year Ended June 30, 2020 |                   |                                       |                |              |         |           |                   |
|---|----------------------------------|-------------------|---------------------------------------|----------------|--------------|---------|-----------|-------------------|
|   | Without<br>Donor<br>Restrictions |                   | With Donor<br>Accumulated<br>Earnings |                | Restrictions |         |           | Total             |
| Endowment net assets,<br>beginning of year<br>Realized and unrealized | \$                               | 4,019,522         | \$                                    | 132,934        | \$           | 210,295 | \$        | 4,362,751         |
| gains<br>Interest and dividends                                       |                                  | 88,373<br>117,418 |                                       | 7,156<br>9,507 |              | -       |           | 95,529<br>126,925 |
| Appropriation of endowment assets for expenditure                     |                                  | (266,154)         |                                       | (3,000)        | . <u> </u>   | _       |           | (269,154)         |
| Endowment net assets,<br>end of year                                  | <u>\$</u>                        | 3,959,159         | <u>\$</u>                             | 146,597        | <u>\$</u>    | 210,295 | <u>\$</u> | 4,316,051         |

Net changes in Endowment Funds for the years ended June 30, 2020 and 2019 were as follows:

# NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

### **NOTE 8 – Endowment Funds (Continued)**

|                            | For the Year Ended June 30, 2019 |           |                         |         |           |         |    |           |  |
|----------------------------|----------------------------------|-----------|-------------------------|---------|-----------|---------|----|-----------|--|
|                            |                                  | Without   | With Donor Restrictions |         |           |         |    |           |  |
|                            | Donor<br>Restrictions            |           | Accumulated<br>Earnings |         | Perpetual |         |    | Total     |  |
| Endowment net assets,      |                                  |           |                         |         |           |         |    |           |  |
| beginning of year          | \$                               | 3,974,112 | \$                      | 114,989 | \$        | 210,295 | \$ | 4,299,396 |  |
| Realized and unrealized    |                                  |           |                         |         |           |         |    |           |  |
| gains                      |                                  | 172,342   |                         | 12,350  |           | -       |    | 184,692   |  |
| Interest and dividends     |                                  | 92,684    |                         | 6,595   |           | -       |    | 99,279    |  |
| Appropriation of endowment |                                  |           |                         |         |           |         |    |           |  |
| assets for expenditure     |                                  | (219,616) |                         | (1,000) |           | -       |    | (220,616) |  |
| Endowment net assets,      |                                  |           |                         |         |           |         |    |           |  |
| end of year                | \$                               | 4,019,522 | \$                      | 132,934 | \$        | 210,295 | \$ | 4,362,751 |  |

### **Investment Policy for Endowment Funds**

The primary long-term financial objective of the Endowment Fund is to grow the endowment by increasing gifts to the endowment principal and investment growth through effective management of the fund. The primary investment objective is to seek to earn a total rate of return modestly greater than that provided by a portfolio equally divided between domestic stocks and fixed income instruments to reduce volatility and prudently maximize total return for the long-term horizon of at least five to ten years.

### **NOTE 9 – Commitments and Contingencies**

### Legal

The Foundation may be involved in various claims and lawsuits arising in the normal course of its operations. The Foundation's management believes it has adequate defenses and insurance coverage for these actions.

# NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

#### **NOTE 9 – Commitments and Contingencies (Continued)**

#### Risks Associated with the Impact of COVID-19

The Foundation's operations have been affected by the recent and ongoing outbreak of COVID-19, which was declared a pandemic by the World Health Organization in March 2020. The ultimate disruption caused by the outbreak is uncertain; however, possible effects may include, but are not limited to, reduction in the Foundation's revenue streams, and a decline in the value of investments, which could result in a material impact on the Foundation's financial position and operating results. There is significant uncertainty as to the severity and longevity of the outbreak and management is in the process of evaluating the impact on the business and its financial statements.

#### **NOTE 10 – Restatement**

An error was discovered in the presentation of the amount of net realized and unrealized gain on investments in the June 30, 2019 financial statement of cash flow. As a result, the net realized and unrealized gain on investments on the cash flow statement was decreased by \$98,934. The below balances in the 2019 cash flow statement were adjusted as follows to reflect this error:

|  | As Previously<br><u>Reported</u> |          |     | justment | As Restated<br>June 30, 2019 |
|--|----------------------------------|----------|-----|----------|------------------------------|
| Statement of Cash Flows                  |                                  |          |     |          |                              |
| Net realized and unrealized gain         |                                  |          |     |          |                              |
| on investments                           | (\$                              | 283,626) | (\$ | 98,934)  | (\$ 184,692)                 |
| Cash and Cash Equivalents at end of year | \$                               | 910,729  | \$  | 98,934   | \$ 1,009,663                 |

### **NOTE 11 – Subsequent Event**

On January 28, 2021, the Foundation received a Paycheck Protection Program Second Draw (PPP Second Draw) loan totaling \$78,320 under the Coronavirus Aid Relief and Economic Security (CARES) Act. Under the terms of the PPP Second Draw, the loan is unsecured, has a five-year term, and accrues interest at 1%. The loan is structured to be forgiven if the proceeds are used for their intended purpose, which includes employee wages, benefits, payroll taxes and utilities and for the covered period. Management expects the that the entire loan balance will be used for the qualifying expenses; therefore, management anticipates that the loan will be substantially forgiven.